

## Software Comparison Table by Feature

	iCAT SOFTWARE	OTHER SOFTWARE
<b>License Fees and Costs</b>	---	---
Costs per month for a Restoration Company - 15 users. Full features (not including web access)	\$250.00 per month	\$1600.00/month
Training	Included	\$1000.00 – 2000.00
Unlimited Technical Support On-Line Forum	✓	✗
Unlimited Technical Support Instant Messenger	✓	✗
Unlimited Technical Support Live Phone	✓	✗
Technical Support On-Line Knowledge Base and user support	✓	✗
No Charge Customization & Integration	✓	✗
<b>Pack-Out</b>		
Advanced Pack-out	✓	✗
Detached Road Database	✗	✓
Digital Inventory Manager	✓	✓
Item Accessory and Grouping	✓	✗
Equipment & Resource Tracking	✓	✗
Asset Check-in, Check-out	✓	✗
Content Reporting	✓	✓
Room Tracking	✓	✗
Field Service Management	✓	✗
Simple and Easy to use Production Interface	✓	✗
Unlimited Users	✓	✗
FAST Pack-Out™	✓	✗
<b>Production Control</b>		
Advanced Contents Tracking	✓	✓
Production Tracking	✓	✗
Quality Control Layer & Interface	✓	✗
Parts Management	✓	✗
Digital Inventory Manager	✓	✓
Item Accessory and Grouping	✓	✗
Production Control	✓	✗
Rush Claim & Warranty Escalation	✓	✗
Small Production Barcodes	✓	✗
Claim Status Statistics	✓	✗
<b>Warehouse</b>		
Storage Tracking	✓	✓
Warehouse Management	✓	✗
Packaging & Shipping	✓	✗
Asset Check-in, Check-out	✓	✗
Water/Chemical Resistant Barcodes	✓	✗
Disposal Management	✓	✗
Document Tracking	✓	✗

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Location Management	✓	✗
Task Management	✓	✗
<b>CRM &amp; Job Management</b>	---	---
Contact Management	✓	✓
Job Dashboard	✓	✗
Subcontractor Management	✓	✗
Employee Management	✓	✓
Employee Training Management	✓	✗
Content Reporting	✓	✓
Room Tracking	✓	✗
Content Cleaning Costs	✓	✓
Admin Costing	✓	✗
Employee Chat & History	✓	✗
Enterprise Task Management	✓	✗
Customer Service Reporting	✓	✗
Field Service Management	✓	✗
Road Reports	✓	✗
Intuitive Pricing Module	✓	✗
Web Access	✓	✗
<b>Operations</b>	---	---
Equipment & Facility Maintenance	✓	✗
Management Reporting	✓	✗
Database Management & Recovery	✓	✗
Employee Training	✓	✗
Trouble Ticket Management	✓	✗
Unlimited Users	✓	✗
Production Status Statistics	✓	✗
Performance Reports	✓	✗
<b>Quality Management</b>	---	---
ISO 9001-2008 Compliant	✓	✗
Job Analysis	✓	✗
Trouble Ticket Management	✓	✗
SLA (service level agreements)	✓	✗
Heightened Customer Service Web Interface	✓	✗
<b>Technology</b>	---	---
Creator and inventor of Fast Pack Out	✓	✗
Water/Chemical Resistant Barcodes	✓	✗
Print Manager	✓	✗
Adjuster Web Access	✓	✗
Employee Web Access	✓	✗
Insured Web Access	✓	✗
Item Accessory and Grouping	✓	✗

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Enterprise Class Instant Messenger / Chat	✓	✗
On-Line Document & File Sharing	✓	✗
<b>Case Study</b>	---	---
New Contractor, who first completed a live webinar with the other software provider and then engaged in a webinar with iCAT immediately after, chose iCAT when selecting their contents software.	✓	✗
Contractor who is using "Other Software" has their license up for renewal. Before renewing, they contact iCAT to learn more about their software offerings. The Contractor does not renew with their current "Other Software", but chooses iCAT Contents Restoration Software going forward.	✓	✗
Contractor hires a contents operations manager who has used the "Other Software" for approximately 10 years in their past company. Contractor has heard about iCAT and requests a webinar but advises that the decision going forward will be based on what his new contents manager decides. iCAT Provides a webinar, which was 15 minutes after the "Other Software" company had an opportunity to present their new wares. The contractor and contents manager admittedly said that the presentation by the "Other Software" company was very effective and well done. After iCAT completed their webinar, they asked the contents manager for their reaction which was answered simply with one word - "Impressive". The following day, the contractor contacted iCAT with their order.	✓	✗